

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)

Based on Top Products Sold per Monthly Sales Reporting

*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)

<https://www.guard1.com/dir/>

<https://dir.texas.gov/contracts/dir-cpo-6132>

	Manufacturer/ Brand	Product Description	Manufacturer's Part Number	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1	TimeKeeping Systems / GUARD1	ACM II, STD IR	ACMII-TKS	\$595.00	5.00%	\$569.49
2	TimeKeeping Systems / GUARD1	Wallplate Mounting Hardware	ACMII-WALLPLATE	\$19.95	5.00%	\$19.09
3	TimeKeeping Systems / GUARD1	CR123A Panasonic Lithium Battery for DURESS-PLT	BAT-CR-123A	\$2.15	5.00%	\$2.06
4	TimeKeeping Systems / GUARD1	CR2450 Coin-cell Battery	BAT-CR2450	\$3.29	5.00%	\$3.15
5	TimeKeeping Systems / GUARD1	PrisonProof® Brass Button Fob for Key Ring	BTN-FOB-BRS	\$29.95	5.00%	\$28.67
6	TimeKeeping Systems / GUARD1	Duress Device Plastic Storage Tray for 19" Cabinet	CAB-DURESS-TRAY	\$2,995.00	5.00%	\$2,866.59
7	TimeKeeping Systems / GUARD1	IP Downloader Cigarette Lighter Adapt 9V 500mA	CABLE-PWR-IPDL	\$39.00	5.00%	\$37.33
8	TimeKeeping Systems / GUARD1	NFC ID Card, ISO CR80 Size Box of 200	CARD-PVC-NFC	\$190.00	5.00%	\$181.85
9	TimeKeeping Systems / GUARD1	Cable CAT 5E 10'	CBL-10-CAT5	\$15.95	5.00%	\$15.27
10	TimeKeeping Systems / GUARD1	CAT 5 Crossover Cable, 10 foot RED	CBL-10-CAT5-CRS	\$15.95	5.00%	\$15.27
11	TimeKeeping Systems / GUARD1	USB Downloader A/B Cable 6ft. Beige	CBL-USB-AB-6	\$9.95	5.00%	\$9.52
12	TimeKeeping Systems / GUARD1	PrisonProof Wristband Clasp - Set of 100	CLASP-SET	\$148.95	5.00%	\$142.56
13	TimeKeeping Systems / GUARD1	Assembly Tool for LaserPrint Clasp	CLASP-TOOL-001	\$29.95	5.00%	\$28.67
14	TimeKeeping Systems / GUARD1	Crimping Tool for PrisonProof®Wristband	CRIMP-TOOL-001	\$595.00	5.00%	\$569.49
15	TimeKeeping Systems / GUARD1	IP DOWNLOADER non-PoE Version	DL-IP	\$895.00	5.00%	\$856.63
16	TimeKeeping Systems / GUARD1	IP DOWNLOADER PoE Version	DL-IP-POE	\$995.00	5.00%	\$952.34
17	TimeKeeping Systems / GUARD1	USB DOWNLOADER	DL-USB	\$395.00	5.00%	\$378.06
18	TimeKeeping Systems / GUARD1	Storage Cabinet for up to 108 Duress Devices, wall mount	DURESS-CAB-108	\$2,850.00	5.00%	\$2,727.81
19	TimeKeeping Systems / GUARD1	Storage Cabinet for up to 216 Duress Devices, wall mount	DURESS-CAB-216	\$4,470.00	5.00%	\$4,278.35

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20	TimeKeeping Systems / GUARD1	Precision Locator Tag with battery	DURESS-PLT	\$89.95	5.00%	\$86.09
21	TimeKeeping Systems / GUARD1	Precision Locator Tag without battery	DURESS-PLT-NB	\$85.95	5.00%	\$82.26
22	TimeKeeping Systems / GUARD1	Supervisor FOB for Duress	FOB-SUPERVISOR	\$9.95	5.00%	\$9.52
23	TimeKeeping Systems / GUARD1	Duress Pendant w/Fixed Clip (no Detach detection)	G1-DURESS-12PC	\$495.00	5.00%	\$473.78
24	TimeKeeping Systems / GUARD1	Duress Pendant w/Removeable Clip (Detach detection)	G1-DURESS-12PCM	\$495.00	5.00%	\$473.78
25	TimeKeeping Systems / GUARD1	Duress Pendant w/36" Lanyard	G1-DURESS-12PLL	\$495.00	5.00%	\$473.78
26	TimeKeeping Systems / GUARD1	Duress Pendant w/6" Lanyard	G1-DURESS-12PLS	\$495.00	5.00%	\$473.78
27	TimeKeeping Systems / GUARD1	Clip for Duress Device, non-detachable	G1-DURESS-CLIP	\$29.95	5.00%	\$28.67
28	TimeKeeping Systems / GUARD1	Clip for Duress Device, detachable	G1-DURESS-CLIPM	\$33.95	5.00%	\$32.49
29	TimeKeeping Systems / GUARD1	36" Lanyard for Duress Pendant	G1-DURESS-LANL	\$9.95	5.00%	\$9.52
30	TimeKeeping Systems / GUARD1	6" Lanyard for Duress Pendant	G1-DURESS-LANS	\$9.95	5.00%	\$9.52
31	TimeKeeping Systems / GUARD1	User Login Fob for GUARD1 Real Time Mobile - Blue, 10 pcs	G1-FOB-BL-PK	\$199.95	5.00%	\$191.38
32	TimeKeeping Systems / GUARD1	GUARD1 Plus Basic Edition Software	G1PLUS-BASIC	\$395.00	5.00%	\$378.06
33	TimeKeeping Systems / GUARD1	GUARD1 Plus Online Class	G1PLUS-CLASS	\$99.00	5.00%	\$94.76
34	TimeKeeping Systems / GUARD1	GUARD1 Plus Professional Edition Complete System	G1PLUS-COMPLETE	\$2,995.00	5.00%	\$2,866.59
35	TimeKeeping Systems / GUARD1	GUARD1 Plus Professional Edition, Correctional System	G1PLUS-CORRECTN	\$2,995.00	5.00%	\$2,866.59
36	TimeKeeping Systems / GUARD1	GUARD1 Plus Professional Edition with PrisonProof Buttons	G1PLUS-CORR-PP	\$2,995.00	5.00%	\$2,866.59
37	TimeKeeping Systems / GUARD1	GUARD1 PLUS Keypad Module	G1PLUS-KEYPAD	\$495.00	5.00%	\$473.78
38	TimeKeeping Systems / GUARD1	GUARD1 Plus Basic Edition Mini System	G1PLUS-MINISYS	\$1,385.00	5.00%	\$1,325.62
39	TimeKeeping Systems / GUARD1	GUARD1 Plus Rules & Advanced Reporting Module	G1PLUS-REPORTS	\$995.00	5.00%	\$952.34
40	TimeKeeping Systems / GUARD1	GUARD1 Plus Rounds Tracker Module	G1PLUS-RTM	\$995.00	5.00%	\$952.34

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41	TimeKeeping Systems / GUARD1	GUARD1 PLUS 1 YEAR SUPPORT SUBSCRIPTION	G1PLUS-SUPPORT	\$395.00	5.00%	\$378.06
42	TimeKeeping Systems / GUARD1	GUARD1 PLUS 3 YEAR SUPPORT SUBSCRIPTION	G1PLUS-SUPPORT3	\$1,065.00	5.00%	\$1,019.34
43	TimeKeeping Systems / GUARD1	GUARD1 Plus Professional Edition Software	G1PLUS-SW-PKG	\$1,395.00	5.00%	\$1,335.19
44	TimeKeeping Systems / GUARD1	Year 2 and 3 Extended Support for new GUARD1 Plus license	G1PLUS-YEAR 2&3	\$665.00	5.00%	\$636.49
45	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Attendant License	G1PSE-AL	\$295.00	5.00%	\$282.35
46	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Client License	G1PSE-CL	\$495.00	5.00%	\$473.78
47	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Complete System	G1PSE-COMPLETE	\$5,995.00	5.00%	\$5,737.96
48	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition One License Correctional System	G1PSE-CORR	\$5,995.00	5.00%	\$5,737.96
49	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition with PrisonProof@Buttons	G1PSE-CORR-PP	\$5,995.00	5.00%	\$5,737.96
50	TimeKeeping Systems / GUARD1	GUARD1 Plus Server Edition - Reporting Services	G1PSE-RS	\$995.00	5.00%	\$952.34
51	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Rounds Tracker License	G1PSE-RT	\$995.00	5.00%	\$952.34
52	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Server License	G1PSE-SL	\$2,995.00	5.00%	\$2,866.59
53	TimeKeeping Systems / GUARD1	GUARD1 PLUS-SE Attendant License One Year Support Subscription	G1PSE-SUP-AL	\$55.00	5.00%	\$52.64
54	TimeKeeping Systems / GUARD1	GUARD1 PLUS-SE Client License One Year Support Subscription	G1PSE-SUP-CL	\$105.00	5.00%	\$100.50
55	TimeKeeping Systems / GUARD1	GUARD1 PLUS-SE Report Service One Year Support Subscription	G1PSE-SUP-RS	\$295.00	5.00%	\$282.35
56	TimeKeeping Systems / GUARD1	GUARD1 PLUS-SE Rounds Tracker Lic. One Year Support Subscription	G1PSE-SUP-RT	\$205.00	5.00%	\$196.21
57	TimeKeeping Systems / GUARD1	GUARD1 PLUS-SE Server License One Year Support Subscription	G1PSE-SUP-SL	\$595.00	5.00%	\$569.49
58	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Attendant License Upgrade	G1PSE-UPG-AL	\$195.00	5.00%	\$186.64
59	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Client License Upgrade	G1PSE-UPG-CL	\$395.00	5.00%	\$378.06
60	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Reporting Services License Upgrade	G1PSE-UPG-RS	\$795.00	5.00%	\$760.91
61	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Rounds Tracker License Upgrade	G1PSE-UPG-RT	\$795.00	5.00%	\$760.91

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62	TimeKeeping Systems / GUARD1	GUARD1 PLUS Server Edition Server License Upgrade	G1PSE-UPG-SL	\$1,995.00	5.00%	\$1,909.46
63	TimeKeeping Systems / GUARD1	GUARD1 Real Time One Year 24x7 Support Add-on	G1RT-24X7-SUP	\$4,995.00	5.00%	\$4,780.84
64	TimeKeeping Systems / GUARD1	GUARD1 Real Time Android Lic. Unlimited Users per device/yr	G1RT-AL-U	\$395.00	5.00%	\$378.06
65	TimeKeeping Systems / GUARD1	Axis C8210 Network Audio Amplifier	G1RT-AXIS-C8210	\$499.00	5.00%	\$477.61
66	TimeKeeping Systems / GUARD1	Annual subscription for Business Intelligence, Large System	G1RT-CLOUD-BIL	\$9,995.00	5.00%	\$9,566.46
67	TimeKeeping Systems / GUARD1	Annual subscription for Business Intelligence, Medium System	G1RT-CLOUD-BIM	\$4,995.00	5.00%	\$4,780.84
68	TimeKeeping Systems / GUARD1	Annual subscription for Business Intelligence, Small System	G1RT-CLOUD-BIS	\$1,995.00	5.00%	\$1,909.46
69	TimeKeeping Systems / GUARD1	Integration to External System for Cloud, Small System	G1RT-CLOUD-INT	\$2,995.00	5.00%	\$2,866.59
70	TimeKeeping Systems / GUARD1	GUARD1 Real Time Cloud, Small System special offer	G1RT-CLOUD-KIT	\$5,000.00	5.00%	\$4,785.63
71	TimeKeeping Systems / GUARD1	Annual Support & Hosting, Large System	G1RT-CLOUD-L	\$19,995.00	5.00%	\$19,137.71
72	TimeKeeping Systems / GUARD1	Annual Support & Hosting, Medium System	G1RT-CLOUD-M	\$9,995.00	5.00%	\$9,566.46
73	TimeKeeping Systems / GUARD1	Annual Support & Hosting, Small System	G1RT-CLOUD-S	\$4,995.00	5.00%	\$4,780.84
74	TimeKeeping Systems / GUARD1	GUARD1 Real Time Test System, max. 60 days duration	G1RT-CLOUD-TEST	\$3,500.00	5.00%	\$3,349.94
75	TimeKeeping Systems / GUARD1	iOS License for GUARD1 Real Time, Unlimited Users (per device, per year)	G1RT-IL-U	\$395.00	5.00%	\$378.06
76	TimeKeeping Systems / GUARD1	GUARD1 Real Time Module - Integration to External System	G1RT-INT	\$5,000.00	5.00%	\$4,785.63
77	TimeKeeping Systems / GUARD1	Integration to 3rd-party Network Audio for GUARD1 Real Time	G1RT-INT-AUDIO	\$10,000.00	5.00%	\$9,571.25
78	TimeKeeping Systems / GUARD1	Integration to Axis C8210 Network Audio for GUARD1 Real Time	G1RT-INT-AXIS	\$5,000.00	5.00%	\$4,785.63
79	TimeKeeping Systems / GUARD1	Integration to Third Party Hardware for GUARD1 Real Time	G1RT-INT-HW	\$5,000.00	5.00%	\$4,785.63
80	TimeKeeping Systems / GUARD1	One Year Support for GUARD1 Real Time w/Integration	G1RT-INT-SUP	\$2,995.00	5.00%	\$2,866.59
81	TimeKeeping Systems / GUARD1	GUARD1 Real Time One Year Support Subscription	G1RT-SUP	\$9,995.00	5.00%	\$9,566.46
82	TimeKeeping Systems / GUARD1	GUARD1 Real Time, Base Software	G1RT-SW	\$9,995.00	5.00%	\$9,566.46

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83	TimeKeeping Systems / GUARD1	GUARD1 Real Time Module - Tracking and Duress	G1RT-TD	\$19,995.00	5.00%	\$19,137.71
84	TimeKeeping Systems / GUARD1	GUARD1 Real Time One Year Tracking/Duress Support Subscr	G1RT-TD-SUP	\$4,995.00	5.00%	\$4,780.84
85	TimeKeeping Systems / GUARD1	Upgrade to GUARD1 Real Time	G1RT-UPG	\$9,995.00	5.00%	\$9,566.46
86	TimeKeeping Systems / GUARD1	GUARD1 SuperMAX Mobile Device	SUPERMAX2	\$1,495.00	5.00%	\$1,430.90
87	TimeKeeping Systems / GUARD1	Battery for GUARD1 SuperMAX, 5800mAh, Li-Ion	SUPERMAX2BATT	\$195.00	5.00%	\$186.64
88	TimeKeeping Systems / GUARD1	4-Battery Charging Cradle for GUARD1 SuperMAX Spare Batteries	SUPERMAX2BC4	\$395.00	5.00%	\$378.06
89	TimeKeeping Systems / GUARD1	2-Device Charging Cradle for SuperMAX Mobile Devices	G1-SUPERMAXCC2	\$295.00	5.00%	\$282.35
90	TimeKeeping Systems / GUARD1	Ethernet Dock for GUARD1 SuperMAX Mobile Device	SUPERMAX2DOCK	\$395.00	5.00%	\$378.06
91	TimeKeeping Systems / GUARD1	Nylon Belt Holster for SuperMAX Mobile Device	G1-SUPERMAX-H	\$49.95	5.00%	\$47.81
92	TimeKeeping Systems / GUARD1	Nylon Belt Holster for SuperMAX Mobile Device	G1-SUPERMAX-H	\$49.95	5.00%	\$47.81
93	TimeKeeping Systems / GUARD1	GUARD1 SuperMAX Mobile Device, Dock and Battery	SUPERMAX2KIT	\$1,795.00	5.00%	\$1,718.04
94	TimeKeeping Systems / GUARD1	Screen Protector for SuperMAX, Pack of 10	G1-SUPERMAX-SP	\$49.95	5.00%	\$47.81
95	TimeKeeping Systems / GUARD1	GUARD1 LaserPrint Wristband Adhesive Square, roll of 600	G1-WB-ADHROLL	\$130.00	5.00%	\$124.43
96	TimeKeeping Systems / GUARD1	GUARD1 LaserPrint Wristband Clasp, pkg. of 600 (300 pairs)	G1-WB-CLASP	\$270.00	5.00%	\$258.42
97	TimeKeeping Systems / GUARD1	LaserPrint Wristband Kit - 300	G1-WB-KIT	\$585.00	5.00%	\$559.92
98	TimeKeeping Systems / GUARD1	GUARD1 LaserPrint Wristband Kit, No NFC, 300 sets	G1-WB-KIT-N	\$525.00	5.00%	\$502.49
99	TimeKeeping Systems / GUARD1	Low Cost Wristband Kit - 3000	G1-WB-LC-KIT	\$900.00	5.00%	\$861.41
100	TimeKeeping Systems / GUARD1	GUARD1 LaserPrint Wristband, 5MIL, 1x11", pkg. of 300	G1-WB-LP	\$195.00	5.00%	\$186.64
101	TimeKeeping Systems / GUARD1	NFC Tag, 1" Diameter, pkg. of 300	G1-WB-NFC	\$165.00	5.00%	\$157.93
102	TimeKeeping Systems / GUARD1	Tracking Gateway, Indoor	GATEWAY-001	\$825.00	5.00%	\$789.63
103	TimeKeeping Systems / GUARD1	Tracking Gateway, Indoor/Outdoor	GATEWAY-002	\$895.00	5.00%	\$856.63

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104	TimeKeeping Systems / GUARD1	Duress Device Version 11.5 User Replaceable Battery	GUARD1-DURESS-1	\$495.00	5.00%	\$473.78
105	TimeKeeping Systems / GUARD1	SuperMAX Hand Strap Replacement Kit	HAND-STRAP-KIT	\$39.95	5.00%	\$38.24
106	TimeKeeping Systems / GUARD1	Nylon Clip Holster for The PIPE	HOLSTER-CLIP	\$49.95	5.00%	\$47.81
107	TimeKeeping Systems / GUARD1	Holster for Non-Rechargeable Duress Device	HOLSTER-NR-H	\$49.95	5.00%	\$47.81
108	TimeKeeping Systems / GUARD1	Horizontal I.D. Badge AE-77-265-018-1.2	ID-BADGE-H	\$55.00	5.00%	\$52.64
109	TimeKeeping Systems / GUARD1	SmartDEN IP-16R IP Relay, DIN Rail Mount	IP-RELAY-16R	\$499.00	5.00%	\$477.61
110	TimeKeeping Systems / GUARD1	DR-30-12 Power Supply, 12VDC, DIN Rail Mount, for IP-16R	IP-RELAY-16R-PS	\$95.00	5.00%	\$90.93
111	TimeKeeping Systems / GUARD1	3-Year Lease - SuperMAX Mobile Device Kit, First Year	LEASE-YEAR1	\$695.00	5.00%	\$665.20
112	TimeKeeping Systems / GUARD1	3-Year Lease - SuperMAX Mobile Device Kit, Second Year	LEASE-YEAR2	\$695.00	5.00%	\$665.20
113	TimeKeeping Systems / GUARD1	3-Year Lease - SuperMAX Mobile Device Kit, Third Year	LEASE-YEAR3	\$695.00	5.00%	\$665.20
114	TimeKeeping Systems / GUARD1	Officer Log In Board 3 Column, 30 Position	LOGINBOARD-3COL	\$49.95	5.00%	\$47.81
115	TimeKeeping Systems / GUARD1	3.5mm Plug for Lanyard	MC-3.5MM-PLUG	\$1.68	5.00%	\$1.61
116	TimeKeeping Systems / GUARD1	Receiver Enclosure, PolyCarb, Weatherproof 7x7x2.5 (drilled)	MC-58-1100	\$89.95	5.00%	\$86.09
117	TimeKeeping Systems / GUARD1	Receiver Enclosure, PolyCarb, Weatherproof, 7x7x2.5" (not drilled)	MC-58-1100-02	\$79.95	5.00%	\$76.52
118	TimeKeeping Systems / GUARD1	Receiver Enclosure, Fiberglass, IP68, UL2043, 9x6x3, pre-drilled for el-box	MC-58-1200-01	\$159.95	5.00%	\$153.09
119	TimeKeeping Systems / GUARD1	Receiver Enclosure, Fiberglass, IP68, UL2043, 9x6x3, undrilled	MC-58-1200-02	\$149.85	5.00%	\$143.43
120	TimeKeeping Systems / GUARD1	Rubber Plug for 3.5mm Lanyard Receptacle	MC-84P-PLUG	\$0.89	5.00%	\$0.85
121	TimeKeeping Systems / GUARD1	Pad, Foam, Adhesive, Dbl-sided 3M 4945 VHB	MM-34A1003	\$3.00	5.00%	\$2.87
122	TimeKeeping Systems / GUARD1	Mounting Base for RF Devices	MOUNT-BASE	\$39.95	5.00%	\$38.24
123	TimeKeeping Systems / GUARD1	Screw, 4-40 x 1/4" Socket Head Cap	MSCP-440.25-SHC	\$0.17	5.00%	\$0.16
124	TimeKeeping Systems / GUARD1	Wall Mount RFID Tag	NFC-MOUNT	\$9.95	5.00%	\$9.52

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125	TimeKeeping Systems / GUARD1	Red Wall Mount RFID Tag	NFC-MOUNT-R	\$9.95	5.00%	\$9.52
126	TimeKeeping Systems / GUARD1	Support for non-GUARD1 Plus topics, up to 4 hours	PC-SUPPORT	\$495.00	5.00%	\$473.78
127	TimeKeeping Systems / GUARD1	PDC Clincher V RFID w/plastic clasps, 1x11.5", box of 450	PDC-4RPE	\$469.00	5.00%	\$448.89
128	TimeKeeping Systems / GUARD1	PDC Reusable Carrier Sleeves - pack of 25	PDC-695-00-PDE	\$25.20	5.00%	\$24.12
129	TimeKeeping Systems / GUARD1	PDC Dual Heater Wristband Laminator	PDC-705-00-PDA	\$1,159.00	5.00%	\$1,109.31
130	TimeKeeping Systems / GUARD1	PDC Clincher Paper Inserts - Laser, 300 Sheets	PDC-INSERTSL	\$96.60	5.00%	\$92.46
131	TimeKeeping Systems / GUARD1	Rubber Cover for Plastic Button Mount, 10 pieces	PIPE-BTNCOVERPK	\$39.50	5.00%	\$37.81
132	TimeKeeping Systems / GUARD1	5mm Touch Memory Button, 10 pieces	PIPE-BUTTONF5PK	\$39.50	5.00%	\$37.81
133	TimeKeeping Systems / GUARD1	3mm Touch Memory Button, 10 pieces	PIPE-BUTTON-PK	\$39.50	5.00%	\$37.81
134	TimeKeeping Systems / GUARD1	PrisonProof®Metal Wall Mount Button	PIPE-BUTTON-PP	\$49.95	5.00%	\$47.81
135	TimeKeeping Systems / GUARD1	Adhesive Foam Disk, 20 pieces	PIPE-DOT-PK	\$9.95	5.00%	\$9.52
136	TimeKeeping Systems / GUARD1	Plastic Wall Mount Button Holder, 10 pieces	PIPE-F5MOUNT-PK	\$39.50	5.00%	\$37.81
137	TimeKeeping Systems / GUARD1	Nylon Belt Holster for The PIPE	PIPE-HOLSTER	\$49.95	5.00%	\$47.81
138	TimeKeeping Systems / GUARD1	THE PIPE II No Beep	PIPE-II-NOBEEP	\$895.00	5.00%	\$856.63
139	TimeKeeping Systems / GUARD1	THE PIPE II	PIPE-II-TKS	\$795.00	5.00%	\$760.91
140	TimeKeeping Systems / GUARD1	PIPE II with red grip	PIPE-II-TKS-RED	\$859.00	5.00%	\$822.17
141	TimeKeeping Systems / GUARD1	Key Ring for Touch Memory Button (Blue)	PIPE-KEYRING-B	\$6.35	5.00%	\$6.08
142	TimeKeeping Systems / GUARD1	Key Ring for Touch Memory Button (Green)	PIPE-KEYRING-G	\$6.35	5.00%	\$6.08
143	TimeKeeping Systems / GUARD1	Plastic Keyring Button Holder, no button, Blue, 10 pieces	PIPE-KEYRING-PK	\$49.50	5.00%	\$47.38
144	TimeKeeping Systems / GUARD1	Key Ring for Touch Memory Button (Red)	PIPE-KEYRING-R	\$6.35	5.00%	\$6.08
145	TimeKeeping Systems / GUARD1	Stainless Steel Button Mount	PIPE-MOUNT-PP	\$19.95	5.00%	\$19.09

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146	TimeKeeping Systems / GUARD1	Stainless Steel Btn Mount-Thin	PIPE-MOUNT-PP-2	\$19.95	5.00%	\$19.09
147	TimeKeeping Systems / GUARD1	Button Mount, Weatherproof	PIPE-MOUNT-WP	\$24.95	5.00%	\$23.88
148	TimeKeeping Systems / GUARD1	DRYWALL SCREW-PHILLIPS 55/KIT	PIPE-SCREW-PH	\$2.50	5.00%	\$2.39
149	TimeKeeping Systems / GUARD1	SET OF 55 TAMPERPROOF DRYWALL SCREW	PIPE-SCREW-TP	\$3.00	5.00%	\$2.87
150	TimeKeeping Systems / GUARD1	SPANNER BIT	PIPE-SPAN-BIT	\$6.00	5.00%	\$5.74
151	TimeKeeping Systems / GUARD1	Incident Wallet See Notes	PIPE-WALLET	\$59.00	5.00%	\$56.47
152	TimeKeeping Systems / GUARD1	Incident Wallet, Six Buttons	PIPE-WALLET-6	\$39.95	5.00%	\$38.24
153	TimeKeeping Systems / GUARD1	SuperMAX 2 Hand Strap	PM86-HANDSTRAP	\$15.99	5.00%	\$15.30
154	TimeKeeping Systems / GUARD1	Pole Mount Kit for RF Devices	POLE-KIT-12	\$39.95	5.00%	\$38.24
155	TimeKeeping Systems / GUARD1	Color Laser Printer Suitable for Wristband Printing	PRINTER-LSR-CLR	\$943.50	5.00%	\$903.05
156	TimeKeeping Systems / GUARD1	Zebra ID Card Printer	PRINTER-ZBA-CRD	\$2,617.49	5.00%	\$2,505.27
157	TimeKeeping Systems / GUARD1	Professional Services, per day	PROF-SVCS	\$1,500.00	5.00%	\$1,435.69
158	TimeKeeping Systems / GUARD1	Travel and Accommodation Expenses	PROF-SVCS-EXP	As quoted	5.00%	#VALUE!
159	TimeKeeping Systems / GUARD1	Remote Professional Services, per hour	PROF-SVCS-HOUR	\$200.00	5.00%	\$191.43
160	TimeKeeping Systems / GUARD1	Project Administration Fee	PROJECT-ADMIN	\$5,000.00	5.00%	\$4,785.63
161	TimeKeeping Systems / GUARD1	IP Downloader AC Adapter, North America	PWR-US-9-500	\$12.00	5.00%	\$11.49
162	TimeKeeping Systems / GUARD1	12U Rack for 19" devices (for up to three Chargers)	RACK-12U	\$79.00	5.00%	\$75.61
163	TimeKeeping Systems / GUARD1	45U Rack for 19" devices (for up to 18 Chargers)	RACK-45U	\$199.00	5.00%	\$190.47
164	TimeKeeping Systems / GUARD1	GUARD1 Tracking Receiver Standard ABS Housing	RECEIVER-001	\$695.00	5.00%	\$665.20
165	TimeKeeping Systems / GUARD1	Commissioning Receiver Aluminum Housing	RECEIVER-002	\$695.00	5.00%	\$665.20
166	TimeKeeping Systems / GUARD1	Tracking Receiver, Indoor/Outdoor	RECEIVER-005	\$825.00	5.00%	\$789.63

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)

Based on Top Products Sold per Monthly Sales Reporting

*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)

167	TimeKeeping Systems / GUARD1	Zebra YCMKO ribbon, 300 prints, for PRINTER-ZBA-CRD	RIBBON-ZBA-CLR	\$139.00	5.00%	\$133.04
168	TimeKeeping Systems / GUARD1	ScanStation RFID Scanner, POE, PrisonProof@Housing	SCANSTATION-02	\$895.00	5.00%	\$856.63
169	TimeKeeping Systems / GUARD1	GUARD1 Tracking Server	SERVER	As quoted	5.00%	#VALUE!
170	TimeKeeping Systems / GUARD1	Shipping Charges	SHIPPING	As quoted	5.00%	#VALUE!
171	TimeKeeping Systems / GUARD1	Slim Style Wall-Mount Btn Hldr Memory Button not Included	SLIM-MOUNT	\$3.50	5.00%	\$3.35
172	TimeKeeping Systems / GUARD1	Slim Style Wall-Mount Btn Hldr Assembled with Memory Button	SLIM-MOUNT-WBTN	\$7.95	5.00%	\$7.61
173	TimeKeeping Systems / GUARD1	SuperMAX 2 Mobile Device	SUPERMAX2	\$1,495.00	5.00%	\$1,430.90
174	TimeKeeping Systems / GUARD1	Battery for SuperMAX 2, 5800mAh, Li-Ion	SUPERMAX2BATT	\$195.00	5.00%	\$186.64
175	TimeKeeping Systems / GUARD1	4-Battery Charging Cradle for SuperMAX 2 Spare Batteries	SUPERMAX2BC4	\$395.00	5.00%	\$378.06
176	TimeKeeping Systems / GUARD1	Ethernet Dock for SuperMAX 2 Mobile Device	SUPERMAX2DOCK	\$395.00	5.00%	\$378.06
177	TimeKeeping Systems / GUARD1	SuperMAX 2, Holster, Network Dock and Spare Battery	SUPERMAX2KIT	\$1,795.00	5.00%	\$1,718.04
178	TimeKeeping Systems / GUARD1	24 Port POE Network Switch	SWITCH-POE-24	\$489.99	5.00%	\$468.98
179	TimeKeeping Systems / GUARD1	48 Port POE Network Switch	SWITCH-POE-48	\$739.99	5.00%	\$708.26
180	TimeKeeping Systems / GUARD1	Asset Tracking Tag	TAG-ASSET	\$49.95	5.00%	\$47.81
181	TimeKeeping Systems / GUARD1	Asset Tracking Tag, perpendicular lug	TAG-ASSET90	\$49.95	5.00%	\$47.81
182	TimeKeeping Systems / GUARD1	Asset Tracking Tag, High Temp, perpendicular lug	TAG-ASSET90-HT	\$59.95	5.00%	\$57.38
183	TimeKeeping Systems / GUARD1	GUARD1 Asset Tracking Tag, High Temp	TAG-ASSET-HT	\$59.95	5.00%	\$57.38
184	TimeKeeping Systems / GUARD1	ID Badge Tag for Active Tracking	TAG-ID-BADGE	\$49.95	5.00%	\$47.81
185	TimeKeeping Systems / GUARD1	Tracking Tag, PrisonProof@Wristband and clasp	TAG-KIT-001	\$59.95	5.00%	\$57.38
186	TimeKeeping Systems / GUARD1	GUARD1 Tracking Tag no Wristband	TAG-PP	\$49.95	5.00%	\$47.81
187	TimeKeeping Systems / GUARD1	Tower Light, Red	TOWER-LIGHT	\$564.95	5.00%	\$540.73

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)

Based on Top Products Sold per Monthly Sales Reporting

*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: $DIR\ Customer\ Price = MSRP \times (1 - DIR\ Discount\%) \times (1 + 0.75\%)$

188	TimeKeeping Systems / GUARD1	PrisonProof® Wristband - 200' roll w/250 Clasps	WB-ROLL-KIT	\$995.00	5.00%	\$952.34
189	TimeKeeping Systems / GUARD1	PrisonProof® Wristband w/Clasp 1x9.5"	WRISTBAND-PP	\$9.95	5.00%	\$9.52